

POSITION LIST  
2007 Canada CDB High Tech Executive Database

EXECUTIVE POSITIONS BY FUNCTION

**Top Executive**

Chief Executive Officer  
Chief Operating Officer

**Profit Center Head**

Subsidiary President  
Multi-Profit Center (Group) Head  
Profit Center Head

**Other Executive and Administrative**

Top Administration Executive (Major Functions)  
Top Administration Executive (Other Functions)  
Top Total Quality Executive  
Top Non-Manufacturing Operations Executive  
Top Shared Services Executive  
Top E-commerce Management Executive  
Top Governance Executive  
Top Organizational Compliance Executive

**Legal**

Top Legal Executive  
Top Intellectual Property Counsel  
Associate General Counsel  
Corporate Secretary  
Top Corporate Governance Counsel

**Human Resources**

Top Human Resources Executive  
Top Employee/Labor Relations Executive  
Top Compensation and Benefits Executive  
Top Compensation Executive  
Top Benefits Executive  
Top Employment/Recruitment Executive  
Top Training and Development Executive  
Top Security Executive  
Top Safety Executive  
Top Human Resources Operations Executive

**Manufacturing/Engineering**

Top Manufacturing and Engineering Executive  
Top Manufacturing Executive  
Top Engineering Executive  
Top Quality Control Executive  
Multi-Plant Manager  
Plant Manager  
Top Environmental Affairs Executive

**Manufacturing/Engineering (cont.)**

Top Production Executive  
Top Maintenance Executive

**Sales/Marketing**

Top Sales and Marketing Executive  
Top Sales Executive  
Sales Executive (Second Level)  
Sales Executive (Third Level)  
National/Global Accounts Executive  
Top Channel Sales Executive  
Top Marketing Executive  
Marketing Executive (Second Level)  
Top Product Marketing Executive  
Top New Product Development Executive  
Top Channel Marketing Executive  
Top Marketing Research Executive  
Top Marketing Communication Executive  
Top Advertising and Sales Promotion Executive

**Customer Operations**

Top Customer Service Executive  
Customer Service Executive (Non-technical)  
Presales Service Executive  
Call Center Executive  
Technical Customer Support Executive

**Finance**

Top Financial Executive  
Controller  
Treasurer  
Top Tax Executive  
Top General Accounting Executive  
Top Internal Audit Executive  
Top Financial Planning Executive  
Top Credit and Collection Executive  
Top Investor Relations Executive  
Top Risk Management Executive  
Top Investment Portfolio Management Executive

**Information Technology**

Chief Information Officer  
Chief Technology Officer  
Top Information Technology Executive  
Top Applications Development Executive  
Top Systems Software Executive

## EXECUTIVE POSITIONS BY FUNCTION

### **Information Technology (cont.)**

- Top Data Processing Operations Executive
- Top Telecommunications Executive
- Top Technology Infrastructure Executive
- Top E-commerce Technology Executive
- Top Information Security Executive

### **Research & Development**

- Top Research & Development Executive
- Top Basic Research Executive
- Basic Research Executive (Second Level)
- Top Applied Research (Development) Executive
- Applied Research (Development) Executive
- Head of Research Center
- Fellow
- Senior Fellow
- Top Technology Product Development Executive

### **Corporate Affairs**

- Top Corporate Affairs Executive
- Top Public Relations Executive
- Top Government Relations Executive
- Top Internal Communications Executive
- Top Public Relations and Communications Executive

### **Planning and Business Development**

- Top Planning and Business Development Executive
- Top Business Development Executive
- Top Mergers and Acquisitions Executive
- Top Strategic Alliance Executive

### **Procurement and Logistics**

- Top Procurement and Logistics Executive
- Top Procurement Executive
- Top Logistics Executive
- Top Transportation Executive
- Top Supply Chain Executive

### **Property Management**

- Top Property Management Executive
- Top Real Estate Development Executive
- Top Facilities Management Executive

### **Network Services and Operations**

- Top Network Services Executive
- Top Access Management Services Executive
- Top Network Architecture and Development Services Executive

### **Professional Services**

- Consultancy Services Executive
- Service Delivery Executive
- Business Consulting Executive
- Technology Consulting Executive
- Outsourcing Executive
- Outsourcing Delivery Executive

### **Professional Services (cont.)**

- Professional Services and Support Executive

### **Program Management**

- Program Management Executive